



## **Salesforce**

### **Exam Questions Sharing-and-Visibility-Designer**

Salesforce Certified Sharing and Visibility Designer (SP19)

#### NEW QUESTION 1

Universal Containers uses person accounts to represent retail customers and business accounts to represent commercial customers. The Retail Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to Private, how might the architect meet these requirements?

- A. Give View All access for Accounts to the Retail Sales profile.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to at account contact roles records owned by sales reps.
- D. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount.

**Answer: D**

#### NEW QUESTION 2

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer: D**

#### NEW QUESTION 3

Sales manager want their team members to help each other close Opportunities. The Opportunity and .. private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules ..

What is the side effect of this approach?

- A. Sales Reps on the same team will have Edit access to the Accounts for Opportunity owned by their.
- B. Sales reps on the same will have Read access to the Accounts for Opportunities owned by their.
- C. All sales reps will have Read access to all Accounts.
- D. All sales reps will have Read access to Accounts for all Opportunities.

**Answer: C**

#### NEW QUESTION 4

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Organization-Wide Default for the Account object is Public Read/Write.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Object permissions for the Account object are Create, Read, and Edit.

**Answer: A**

#### NEW QUESTION 5

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

**Answer: D**

#### NEW QUESTION 6

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer: C**

#### NEW QUESTION 7

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer:** D

#### NEW QUESTION 8

Susan posts a file to the Chatter feed for a record of an object.  
Which two statements accurately describe who can view the file by default?

- A. Susan and users with a shared Chatter post for the file.
- B. Susan and users with the View all Data permission.
- C. Susan and users with access to the record.
- D. Susan only

**Answer:** BC

#### NEW QUESTION 9

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.  
What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

**Answer:** D

#### NEW QUESTION 10

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.  
How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Answer:** B

#### NEW QUESTION 10

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform.  
What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

**Answer:** B

#### NEW QUESTION 15

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer:** C

#### NEW QUESTION 17

Partner users can access records belonging to users in their account at their same role or lower in the role hierarchy, for Cases, Leads, Opportunities and Custom Objects. Which of the following access has to be given?

- A. Super user permission

**Answer:** A

#### NEW QUESTION 20

Universal Containers has the following requirements:

- \* The Commercial Account and Consumer Account support departments should not collaborate.
- \* The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- \* The Commercial sales department should share its customers with the Commercial support department.
- \* The Consumer sales department shares its customers with the Consumer support department.
- \* The Commercial and Consumer support departments roll up to the same Support Director.
- \* The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

**Answer: D**

#### NEW QUESTION 22

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Answer: B**

#### NEW QUESTION 26

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

**Answer: A**

#### NEW QUESTION 29

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

**Answer: A**

#### NEW QUESTION 34

Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records'?

- A. Read/Write
- B. Edit Only
- C. None
- D. View Only

**Answer: C**

#### NEW QUESTION 35

Universal Containers has set Partners users who will see records owned by partner users in roles below them in the hierarchy of which roles?

- A. Executive, Manager, and User

**Answer: A**

#### NEW QUESTION 37

Universal Containers has the following Sharing Settings for their Org:

- Account = Private
- Contact = Controlled by Parent
- Opportunity = Private
- Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

**Answer:** ABE

#### NEW QUESTION 38

Universal Containers has a large network of partners, who each have seasonal workers that need .. How might the Architect design the solution to federate user setup to the Partners?

Choose 2 answers

- A. Assign delegated external administrators at each partner.
- B. Grant the Modify Users permission to the partner managers.
- C. Allow external users to self register.
- D. Create a permission set giving Read/Write to the User object to partner manager.

**Answer:** AC

#### NEW QUESTION 41

Universal Containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer:** D

#### NEW QUESTION 45

Universal Containers (UC) has a requirement to expose a web service to their business partners. The web service will be used to allow each business partner to query UC's Salesforce instance to retrieve the status of orders. The business partner should only be allowed access to orders for which the business partner is the fulfillment vendor. The Architect does not want the business partners to utilize the standard APIs and would prefer a custom API be developed. Which three design elements should the Architect consider in order to ensure the data security of the solution?

Choose 3 answers

- A. Query the Orders object with Dynamic SOQL based upon the fulfillment ID.
- B. Set the Orders object's sharing settings to Private in the Org-Wide Defaults
- C. Provide each partner with their own Salesforce login set to API Enabled on the profile.
- D. Develop a custom Apex web service with a fulfillment ID input attribute
- E. Develop a custom Apex web service using the "With Sharing" keyword.

**Answer:** ABE

#### NEW QUESTION 46

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts?

Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

**Answer:** AD

#### NEW QUESTION 48

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer:** C

#### NEW QUESTION 50

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

**Answer: B**

#### NEW QUESTION 53

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

**Answer: D**

#### NEW QUESTION 57

Universal Containers (UC) has Affiliates who sell containers in countries' where UC does not have a local office Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and .. with the following structure:

Sales VP ..> Direct of Sales .. > Sales Manager ..> Sales Reps

UC would like to have the ability to open up access to the sales opportunities according to the above structure. What is the main problem a Salesforce Architect will face to provide a solution?

- A. Super User does not work in Partner Community.
- B. Partner Community does not support Role Hierarchy.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Partner User Roles are limited to three levels.

**Answer: D**

#### NEW QUESTION 60

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner joint to the Invoice Line Item Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

**Answer: D**

#### NEW QUESTION 63

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

**Answer: BC**

#### NEW QUESTION 68

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

- A. Create a sharing rule to allow the product manager to access the opportunity.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Enable account team and allow users to add the product manager.
- D. Use similar opportunities to share opportunities related to the product manager.

**Answer: B**

#### NEW QUESTION 69

A Visualforce controller has a requirement to be written with "Without Sharing" at the top level; however, certain methods within the page still need to enforce the user permissions for creating records and accessing certain fields. Which two methods below would be used to enforce this requirements? Choose 2 answers.

- A. Schema.DescribeFieldResult
- B. Schema.getGlobalDescribe
- C. UserInfo.getProfileID

D. Schema.DescribeSObjectResult

**Answer:** AD

#### NEW QUESTION 73

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a user to document phone calls with a patient. A data audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit. What should the Architect do in order to make sure Universal Health stays compliant?

- A. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- B. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.
- C. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- D. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

**Answer:** B

#### NEW QUESTION 75

Universal Containers has a custom object, Employee Review, with an Organization-Wide Default security setting of Private. A user lookup on the Employee Review object is populated when a reviewer is assigned to perform a review. How can this user be granted edit access to the record if they are not the owner?

- A. The user will be granted access to the record automatically when the user lookup is populated.
- B. Create a workflow rule to share the Employee Review record with the user in the lookup field.
- C. Create an Apex trigger to insert an Employee Review Share record with an access level of Edit.
- D. Create a criteria-based sharing rule to share the record with the user in the lookup field.

**Answer:** D

#### NEW QUESTION 80

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The endpoint requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

**Answer:** BDE

#### NEW QUESTION 85

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

**Answer:** BD

#### NEW QUESTION 87

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- B. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

**Answer:** C

#### NEW QUESTION 88

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

**Answer:** C

#### NEW QUESTION 89

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.  
How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C. Use the With SECURITYT\_ENFORCED keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

**Answer: C**

#### NEW QUESTION 94

Which two capabilities does the delegated administrator permission provide? Choose 2 answers

- A. Assign users profiles
- B. Unlock users
- C. Set OWD
- D. Create profiles

**Answer: AB**

#### NEW QUESTION 98

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Kay Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?  
Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

**Answer: ACE**

#### NEW QUESTION 103

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

**Answer: BD**

#### NEW QUESTION 107

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?  
Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

**Answer: CD**

#### NEW QUESTION 112

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.  
What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Answer: C**

#### NEW QUESTION 113

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users.

Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the `escapeSingleQuotes()` method to sanitize user input.
- D. Use the `with Sharing` keyword on the controller.

**Answer:** B

#### NEW QUESTION 117

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- A. Export the Account Share table and review.
- B. Run a Report on Sharing in the Admin Console.
- C. Log in as each user and Run the All Accounts List View.
- D. Use the Sharing button on each customer Account.

**Answer:** A

#### NEW QUESTION 121

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

**Answer:** D

#### NEW QUESTION 122

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?

- A. Role Hierarchy
- B. Record Type
- C. Page Layout
- D. Profile

**Answer:** D

#### NEW QUESTION 124

Which of the following is used to encrypt a variety of widely used standard fields, along with some custom fields and many kinds of files.

- A. Shield Encryption.

**Answer:** A

#### NEW QUESTION 127

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:

The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan\_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

**Answer:** BD

#### NEW QUESTION 131

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and rea..

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

**Answer:** BD

#### NEW QUESTION 134

Universal Containers maintains Job information in a Custom Object that contains sensitive information. The only users who should be able to view and edit Job records are the user who owns the record and all users in the Delivery profile. Which three platform sharing tools are required to support the above requirements? Choose 3 answers.

- A. Grant access Using Hierarchy sharing setting on the Job Object set to false.
- B. "Modify All" permission for Job Object on the Delivery Profile.
- C. Criteria-Based sharing rule for the Delivery Profile on the Job Object.
- D. Organization-Wide Default sharing setting of Private on the Job Object.
- E. "View All Data" profile permission on the Delivery Profile.

**Answer:** ABD

#### NEW QUESTION 136

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

#### NEW QUESTION 141

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

**Answer:** D

#### NEW QUESTION 145

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

**Answer:** BD

#### NEW QUESTION 149

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

**Answer:** D

#### NEW QUESTION 154

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

**Answer:** AC

#### NEW QUESTION 158

After testing and deploying a new trigger that creates a related order when a opportunity is closed, the Architect begins receiving complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Order object.
- C. The trigger handlers class does not use any sharing keywords and the user does not have access to the orders related to the opportunity.

D. The trigger handler class is using "with sharing" and the user does not have access to the order related to the opportunity.

**Answer:** D

#### NEW QUESTION 159

A dummy user at Universal Containers owns more than 10,000 lead records. The system assigned all these leads to a dummy user. This is causing performance issues whenever role hierarchy changes. Which two options should be recommended to improve performance? Choose 2 answers.

- A. Assign ownership to a small number of users.
- B. Add the dummy user into a public group.
- C. Add the dummy user to the bottom of the role hierarchy.
- D. Do not assign a role to the dummy user.

**Answer:** AD

#### NEW QUESTION 163

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

**Answer:** A

#### NEW QUESTION 165

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer:** A

#### NEW QUESTION 167

Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

- A. Ensure the profile has the "Modify All Data permission enabled
- B. Create a Sharing Rule for required Objects, on an API Only profile
- C. Create an All Data Access app as a default for this Profile.
- D. Enable the "Edit Read -Only Fields" permission for this Profile.

**Answer:** A

#### NEW QUESTION 171

What is the security vulnerability in the following code snippet? `<apex:form>`

```
<apex:commandButton rerender="outputIt" value="Update It"/> <apex:inputText value="{!myTextField}"/>
```

```
<apex:form> <apex:outputPanel id="outputIt"> Value of my TextField is <apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>
```

- A. SOQL Injection
- B. Arbitrary Redirects
- C. Cross-Site Scripting
- D. Access Control

**Answer:** C

#### NEW QUESTION 172

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k.

What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State
- D. Territory Hierarchy

**Answer:** C

#### NEW QUESTION 173

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